

# Economics

ELEVENTH EDITION

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MEASURING GDP AND ECONOMIC GROWTH

### After studying this chapter, you will be able to:

- Define GDP and explain why GDP equals aggregate expenditure and aggregate income
- Explain how the Bureau of Economic Analysis measures U.S. GDP and real GDP
- Explain the uses and limitations of real GDP as a measure of economic well-being

Will the U.S. economy expand more rapidly next year or will it sink back into another recession?

To assess the state of the economy and to make big decisions about business expansion, firms use forecasts of GDP.

What exactly is GDP?

How do we use GDP to tell us how rapidly our economy is expanding or whether our economy is in a recession?

How do we take the effects of inflation out of GDP to reveal the growth rate of our economic well-being?

And how do we compare economic well-being across countries?



### **GDP Defined**

**GDP** or **gross domestic product** is the market value of all final goods and services produced in a country in a given time period.

This definition has four parts:

- Market value
- Final goods and services
- Produced within a country
- In a given time period



### **Market Value**

GDP is a market value—goods and services are valued at their market prices.

To add apples and oranges, computers and popcorn, we add the market values so we have a total value of output in dollars.



### **Final Goods and Services**

GDP is the value of the *final goods and services* produced.

A **final good** (or service) is an item bought by its final user during a specified time period.

A final good contrasts with an **intermediate good**, which is an item that is produced by one firm, bought by another firm, and used as a component of a final good or service.

Excluding the value of intermediate goods and services avoids counting the same value more than once.



### **Produced Within a Country**

GDP measures production within a country—domestic production.

### In a Given Time Period

GDP measures production during a specific time period, normally a year or a quarter of a year.



GDP and the Circular Flow of Expenditure and Income GDP measures the value of production, which also equals

total expenditure on final goods and total income.

The equality of income and value of production shows the link between productivity and living standards.

The circular flow diagram in Figure 21.1 illustrates the equality of income and expenditure.





The circular flow diagram shows the transactions among households, firms, governments, and the rest of the world.





### **Households and Firms**

Households sell and firms buy the services of labor, capital, and land in **factor markets**.

For these factor services, firms pay income to households: wages for labor services, interest for the use of capital, and rent for the use of land. A fourth factor of production, entrepreneurship, receives profit.

In the figure, the blue flow, *Y*, shows total income paid by firms to households.







Firms sell and households buy consumer goods and services in the **goods market**.

**Consumption expenditure** is the total payment for consumer goods and services, shown by the red flow labeled C.

Firms buy and sell new capital equipment in the goods market and put unsold output into inventory.

The purchase of new plant, equipment, and buildings and the additions to inventories are **investment**, shown by the red flow labeled *I*.







### Governments

Governments buy goods and services from firms and their expenditure on goods and services is called **government expenditure**.

Government expenditure is shown as the red flow G.

Governments finance their expenditure with taxes and pay financial transfers to households, such as unemployment benefits, and pay subsidies to firms.

These financial transfers are *not* part of the circular flow of expenditure and income.







### **Rest of the World**

Firms in the United States sell goods and services to the rest of the world—**exports**—and buy goods and services from the rest of the world—**imports**.

The value of exports (X) minus the value of imports (M) is called **net exports**, the red flow (X - M).

If net exports are *positive*, the net flow of goods and services is from U.S. firms to the rest of the world.

If net exports are *negative*, the net flow of goods and services is from the rest of the world to U.S. firms.





## Gross Domestic Product

The blue and red flows are the circular flow of expenditure and income.





### The sum of the red flows equals the blue flow.





### That is: Y = C + I + G + X - M





The circular flow shows two ways of measuring GDP.

### **GDP Equals Expenditure Equals Income**

Total expenditure on final goods and services equals GDP.

 $\mathsf{GDP} = C + I + G + X - M.$ 

Aggregate income equals the total amount paid for the use of factors of production: wages, interest, rent, and profit.

Firms pay out all their receipts from the sale of final goods, so income equals expenditure,

$$Y = C + I + G + (X - M).$$



### Why "Domestic" and Why "Gross"? Domestic

*Domestic* product is production *within a country*.

It contrasts with *national* product, which is the value of goods and services produced anywhere in the world by the residents of a nation.

### Gross

Gross means before deducting the depreciation of capital.

The opposite of *gross* is *net*, which means after deducting the depreciation of capital.



**Depreciation** is the decrease in the value of a firm's capital that results from wear and tear and obsolescence.

**Gross investment** is the total amount spent on purchases of new capital and on replacing depreciated capital.

**Net investment** is the increase in the value of the firm's capital.

Net investment = Gross investment – Depreciation.



*Gross investment* is one of the expenditures included in the expenditure approach to measuring GDP.

So total product is a gross measure.

*Gross profit*, which is a firm's profit before subtracting depreciation, is one of the incomes included in the income approach to measuring GDP.

So total product is a gross measure.



The Bureau of Economic Analysis uses two approaches to measure GDP:

- The expenditure approach
- The income approach



### The Expenditure Approach

The *expenditure approach* measures GDP as the sum of consumption expenditure, investment, government expenditure on goods and services, and net exports.

$$GDP = C + I + G + (X - M)$$

Table 21.1 on the next slide shows the expenditure approach with data (in billions) for 2012.

GDP = \$11,007 + \$2,032 + \$3,055 - \$616

= \$15,478 billion

ltem	Symbol	Amount in 2012 (billions of dollars)	Percentage of GDP
Personal consumption expenditures	С	11,007	71.1
Gross private domestic investment	I	2,032	13.1
Government expenditure on goods and services	G	3,055	19.7
Net exports of goods and services	X–M	-616	-4.0
Gross domestic product	Y	15,478	100.0

### TABLE 21.1 GDP: The Expenditure Approach



### The Income Approach

The *income approach* measures GDP by summing the incomes that firms pay households for the factors of production they hire—wages for labor, interest for capital, rent for land, and profit for entrepreneurship.

## Measuring U.S. GDP

The National Income and Expenditure Accounts divide incomes into two broad categories:

- 1. Compensation of employees
- 2. Net operating surplus

*Compensation of employees* is the payments for labor services. It is the sum of net wages plus taxes withheld plus social security and pension fund contributions.

*Net operating surplus* is the sum of other factor incomes. It includes net interest, rental income, corporate profits, and proprietor's income.



The sum of all factor incomes is *net domestic income at factor cost*.

Two adjustments must be made to get GDP:

- 1. Indirect taxes less subsidies are added to get from *factor cost* to *market prices*.
- 2. Depreciation is added to get from *net* domestic income to *gross* domestic income.

Table 21.2 on the next slide shows the income approach with data for 2012.

#### TABLE 21.2 GDP: The Income Approach

ltem	Amount in 2012 (billions of dollars)	Percentage of GDP
Compensation of employees	8,348	53.9
Net interest	696	4.5
Rental income	445	2.9
Corporate profits	1,497	9.7
Proprietors' income	1,148	7.6
Net domestic income at factor cost	12,170	78.6
Indirect taxes less subsidies	1,311	8.5
Net domestic income at market prices	13,481	87.1
Depreciation	1,985	12.8
GDP (income approach)	15,466	99.9
Statistical discrepancy	12	0.1
GDP (expenditure approach)	15,478	100.0



### **Nominal GDP and Real GDP**

**Real GDP** is the value of final goods and services produced in a given year when *valued at the prices of a reference base year*.

Currently, the reference base year is 2005 and we describe real GDP as measured in 2005 dollars.

**Nominal GDP** is the value of goods and services produced during a given year valued at the prices that prevailed in that same year.

Nominal GDP is just a more precise name for GDP.



### **Calculating Real GDP**

Table 21.3(a) shows the quantities produced and the prices in 2005 (the base year).

Nominal GDP in 2005 is \$100 million.

Because 2005 is the base year, real GDP equals nominal GDP and is \$100 million.

IABL	Real (	Calculating Nominal GDP and Real GDP				
	ltem	Quantity (millions)	Price (dollars)	Expenditure (millions of dollars)		
(a) In 2005						
С	T-shirts	10	5	50		
1	Computer chips	3	10	30		
G	Security services	1	20	20		
V	Real and Nomina	GDP in 2	005	100		



Table 21.3(b) shows the quantities produced and the prices in 2012.

Nominal GDP in 2012 is \$300 million.

Nominal GDP in 2012 is three times its value in 2005.

IA	BLE	21.3 Calcu Real (	Jating N GDP	lominal	GDP and
		ltem	Quantity (millions)	Price (dollars)	Expenditure (millions of dollars)
(a) Ir	n 20	05			
	С	T-shirts	10	5	50
	1	Computer chips	3	10	30
	G	Security services	1	20	20
	Y	Real and Nomina	al GDP in 20	005	100
(b) Iı	n 20	12			
	С	T-shirts	4	5	20
	1	Computer chips	2	20	40
	G	Security services	6	40	240
	Y	Nominal GDP in	2012		300



In Table 21.3(c), we calculate real GDP in 2012.

The quantities are those of 2012, as in part (b).

The prices are those in the base year (2005) as in part (a).

The sum of these expenditures is real GDP in 2012, which is \$160 million.

TABLE	21.3 Calcu	lating N	ominal	GDP and	
	Real (	GDP			
	ltem	Quantity (millions)	Price (dollars)	Expenditure (millions of dollars)	
(a) In 20	05				
C	T-shirts	10	5	50	
1	Computer chips	3	10	30	
G	Security services	1	20	20	
Y	Real and Nomina	al GDP in 20	005	100	
(b) In 20	12				
C	T-shirts	4	5	20	
1	Computer chips	2	20	40	
G	Security services	6	40	240	
Y	Nominal GDP in	2012		300	
(c) Quan	(c) Quantities of 2012 valued at prices of 2005				
С	T-shirts	4	5	20	
1	Computer chips	2	10	20	
G	Security services	6	20	120	
Y	Real GDP in 201	2		160	

Economists use estimates of real GDP for two main purposes:

- To compare the standard of living over time
- To compare the standard of living across countries

### The Standard of Living Over Time

**Real GDP per person** is real GDP divided by the population.

Real GDP per person tells us the value of goods and services that the average person can enjoy.

By using *real* GDP, we remove any influence that rising prices and a rising cost of living might have had on our comparison.

### **Long-Term Trend**

A handy way of comparing real GDP per person over time is to express it as a ratio of some reference year.

For example, in 1960, real GDP per person was \$15,850 and in 2012, it was \$43,182.

So real GDP per person in 2012 was 2.7 times its 1960 level—that is,  $43,182 \div 15,850 = 2.7$ .

Two features of our expanding living standard are

- The growth of potential GDP per person
- Fluctuations of real GDP around potential GDP

The value of real GDP when all the economy's labor, capital, land, and entrepreneurial ability are fully employed is called **potential GDP**.



Year

1960 1966 1972 1978 1984 1990 1996 2002 2008 2014

of production and their productivity grow at a steady pace.

**Real GDP fluctuates** around potential GDP.

Real GDP per person in the United States:

Doubled between 1960 and 1990.

Was 2.7 times its 1960 level in 2012.



### **Productivity Growth Slowdown**

The growth rate of real GDP per person slowed after 1970. How costly was that slowdown?

The answer is provided by a number that we'll call the Lucas wedge.

The *Lucas wedge* is the dollar value of the accumulated gap between what real GDP per person would have been if the 1960s growth rate had persisted and what real GDP per person turned out to be.

Figure 21.3 illustrates the Lucas wedge.

The red line is actual real GDP per person.

The thin black line is the trend that real GDP per person would have followed if the 1960s growth rate of potential GDP had persisted.

## The shaded area is the Lucas wedge.



### **Real GDP Fluctuations— The Business Cycle**

A **business cycle** is a periodic but irregular up-and-down movement of total production and other measures of economic activity.

- Every cycle has two phases:
- 1. Expansion
- 2. Recession

and two turning points:

1. Peak

2. Trough



Figure 21.4 illustrates the business cycle.

An **expansion** is a period during which real GDP increases—from a trough to a peak.

**Recession** is a period during which real GDP decreases—its growth rate is negative for at least two successive quarters.



### The Standard of Living Across Countries

Two problems arise in using real GDP to compare living standards across countries:

- 1. The real GDP of one country must be converted into the same currency units as the real GDP of the other country.
- 2. The goods and services in both countries must be valued at the same prices.

Using the exchange rate to compare GDP in one country with GDP in another country is problematic because ...

prices of particular products in one country may be much less or much more than in the other country.

For example, using the *market exchange rate* to value China's GDP in U.S. dollars leads to an estimate that in 2012, GDP per person in the United States was 8.4 times GDP per person in China.



Figure 21.5 illustrates the problem.

Using the market exchange rate and domestic prices makes China look like a poor developing country.

But when GDP is valued at purchasing power parity prices, U.S. income per person is only 5.6 times that in China.



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### **Limitations of Real GDP**

Real GDP measures the value of goods and services that are bought in markets.

Some of the factors that influence the standard of living and that are not part of GDP are

- Household production
- Underground economic activity
- Leisure time
- Environmental quality

### The Bottom Line

Do we get the wrong message about the level and growth of economic well-being and the standard of living by looking at the growth of real GDP?

The influences that are omitted from real GDP are probably large.

It is possible to construct broader measures that combine the many influences that contribute to human happiness.

Despite all the alternatives, real GDP per person remains the most widely used indicator of economic well-being.



The BLS uses a measure of real GDP called **chaineddollar real GDP**.

Three steps are needed to calculate this measure:

- Value production in the prices of adjacent years
- Find the average of two percentage changes
- Link (chain) back to the reference year



### Value Production in Prices of Adjacent Years

Part (a) shows the quantities and prices in 2011.

Part (b) shows the quantities and prices in 2012.

Part (c) the quantities of 2012 valued at 2011 prices.

Part (d) the quantities of 2011 valued at prices of 2012.

TABLE 1Real GDP Calculation Step 1:Value Production in Adjacent<br/>Years at Prices of Both Years

1...

	ltem	Quantity (millions)	<b>Price</b> (dollars)	(millions of dollars)
a) In 201	1			
С	T-shirts	3	5	15
1	Computer chips	3	10	30
G	Security services	5	20	100
Y	Nominal GDP in 2	011		145
b) In 201	2			
Ċ	T-shirts	4	5	20
1	Computer chips	2	20	40
G	Security services	6	40	240
Y	Nominal GDP in 2	012		300
c) Quant	ities of 2012 valued	at prices o	f 2011	
С	T-shirts	4	5	20
1	Computer chips	2	10	20
G	Security services	6	20	120
Y	2012 production o	it 2011 prio	ces	160
d) Quant	tities of 2011 valued	at prices o	f 2012	
C	T-shirts	3	5	15
1	Computer chips	3	20	60
G	Security services	5	40	200
Y	2011 production o	it 2012 prio	ces	275

Parts (a) and (c) value the quantities of both years at 2011 prices.

That is, in 2011 prices, real GDP increased from \$145 million to \$160 million.

TABLE 1Real GDP Calculation Step 1:Value Production in Adjacent<br/>Years at Prices of Both Years

	ltem	Quantity (millions)	Price (dollars)	Expenditure (millions of dollars)	
(a) In 201	1				
С	T-shirts	3	5	15	
1	Computer chips	3	10	30	
G	Security services	5	20	100	
Y	Nominal GDP in 20	011		145	

(c) Quar	ntities of 2012 valued	at prices o	of 2011		
С	T-shirts	4	5	20	
1	Computer chips	2	10	20	
G	Security services	6	20	120	
Y	2012 production at 2011 prices			160	

Parts (d) and (b) value the quantities in both years at 2012 prices.

That is, in 2012 prices, real GDP increased from \$275 million to \$300 million.

TABLE 1Real GDP Calculation Step 1:Value Production in Adjacent<br/>Years at Prices of Both Years

#### Expenditure

Item		Quantity (millions)	Price (dollars)	(millions of dollars)	
					-
(b) In 20	12				
С	T-shirts	4	5	20	
1	Computer chips	2	20	40	
G	Security services	6	40	240	
Y	Nominal GDP in 2	2012		300	

(d) Quar	(d) Quantities of 2011 valued at prices of 2012					
С	T-shirts	3	5	15		
1	Computer chips	3	20	60		
G	Security services	5	40	200		
Y	2011 production at	2012 pr	ices	275		

### Find the Average of Two Percentage Changes

Part (a) shows that at 2011 prices, production increased by 10.3%.

Part (b) shows that at 2012 prices, production increased by 9.1%.

The average increase in production is 9.7%.

TABLE 2Real GDP Calculation Step 2:Find Average of Two Percentage<br/>Changes

Value of Production	Millions of dollars		
(a) At 2011 prices			
Nominal GDP in 2011	145		
2012 production at 2011 prices	160		
Percentage change in production a	t 2011 prices	10.3	
(b) At 2012 prices			
2011 production at 2012 prices	275		
Nominal GDP in 2012	300		
Percentage change in production a	t 2012 prices	9.1	
(c) Average percentage change	in 2012	9.7	



### Link (Chain) to the Base Year

To find real GDP in 2012 in base-year prices (2005), we need to know the

- 1. Real GDP in 2005
- 2. Average growth rate each year from 2005 to 2012.

The BEA must calculate the percentage change of the growth rate in real GDP for *each* pair of years from the base year to the most recent year.

To find real GDP for years before the base year, the BEA must calculate the growth rates for each pair of years back to the earliest one available.

Finally, using the percentage changes that it has calculated, the BEA finds the real GDP in each year in 2005 prices by linking them to the GDP in 2005.

The figure shows an example.



## **APPENDIX**

## **Graphs in Macroeconomics**

#### After studying this appendix, you will be able to:

- Make and interpret a time-series graph
- Make and interpret a graph that uses a ratio scale



### Making a Time-Series Graph

- A time-series graph measures
- Time on the x-axis and
- The variable in which we are interested on the y-axis.







### Reading a Time-Series Graph

A time-series graph shows the

- Level of the variable
- Change in the variable
- The speed of change in the variable





### **Ratio Scale Reveals Trend**

A time-series graph also reveals whether a variable has a

- Cycle—a tendency for a variable to alternate between upward and downward movements
- Trend—a tendency for a variable to move in one general direction



This time-series graph has

- A cycle
- No trend





### **A Time-Series with a Trend**

Figure A21.2(a) shows the average prices paid by consumers since 1972.

In 1972, the price is set at 100.

The price in other years is measured as a percentage of the 1972 level.

Prices look as if they rose at a fairly constant rate.





### **Using a Ratio Scale**

On the *y*-axis of a normal graph, the gap between 100 and 200 is the same as that between 300 and 400.

On a graph with a ratio scale the gap between 100 and 200 is same as that between 200 and 400.

The ratio of 200 to 100 equals the ratio of 400 to 200—a constant ratio gap.





Graphing data on a ratio scale reveals the trend.

The steeper the line, the faster is the growth rate of prices.

Prices rose rapidly in the 1970s and early 1980s and more slowly in the later 1980s, 1990s, and 2000s.

